

# Lilla Appen Specification

## Fine grained access control

With ABAC (Attribute Based Access Control), An user can be given access to a specific page or even down to a specific button.

## Chatgpt-4, Dall-E integration

With built in integration with Chat Gpt-4 and Dall-E, everyone at our organization has access to these powerful AI features.

## Solid integration with CRM

We have a solid integration between all our internal tools and CRM system. In our case we use Lime CRM but the connection can be rewired with any CRM solution that provides an API.

## Contract signing

We have our own set of contract signing tools to solidify our endeavors whether it's with our customers or our own employees.

## Automatic credit report

As soon as a contract is signed with a customer, (with customer's consent) our software makes an automatic credit report for the person or company. This is done through our integration with CreditSafe.

## Invoice management

The journey starts when a quote is prepared for the customer. We keep every bit of information throughout the contract signing process, execution of the job, preparation of invoice and then finally sending it to the customer. This ensures that we keep the same bit of information at every stage of the contract.

## Collect payments

Right after the invoice/direct payment link is sent to the customer, they can initiate the payment process through our payment partners. We then seamlessly keep track of said payment and automatically bookkeep them in our bookkeeping system.

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internal set of tools that make it a breeze to work with Fortnox API. We generate invoice, link to customer, prepare and bookkeep the invoice, send custom email to customer with the invoice document, register payment and then generate voucher. All of this happens with automated flows.

### Employee scheduler

With a growing list of employees, it can get tough to prepare/maintain a good work schedule. To mitigate this, we built our own scheduling system with a calendar view that groups employees/resources based on predefined(customizable) rules. It gives you a clean view of the entire work period with all the necessary info.

### Payslip generation

Companies can have flexible schedules and employment agreements. Different departments might log the work hours with different apps/methods. Third party payslip management softwares might not be enough to handle all the scenarios. Our highly customizable built in tool can handle different types of contracts and also generate the right payslip that fits the particular employee.

### Integration with bank

Keeping track of payments received through bankgiro can be very time consuming and error prone. With the help of Open banking APIs through our partners, we can keep track of the money we receive and which customer we received it from. Next, it goes directly to Fortnox and the payments are automatically book-kept.

### Slack, Email, SMS integration

Whether it's a reminder or an error report, we receive automated emails and slack messages.

### Subscription contract management

With the help of our subscription management tool, we can automatically schedule the upcoming dates for a home cleaning based on the customer's specification. It does not just stop there. We can assign the required workforce, keep track of the progress, generate a combined invoice for the month, receive the bulk payment from the customer and then register the payments to individual invoices within a month. All of this happens with an easy to use interface.

### Credit card expenditure management

The credit card expense management system sits on top of our existing credit card management dashboard. This is to keep track of/approve/reject expenditures based on specific scenarios.

### Dashboards for sales and monthly goals

To keep the sales team motivated and to provide essential metrics through graphs, we have customizable dashboards.

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Handling a complaint through email or phone can be very messy and there's potential for losing information. Our in house ticketing system flawlessly integrates with our CRM and we have all the tools necessary to both close the ticket and take actions based on the outcome.

## And many more...

There are many other features/integrations which cannot be described without proper context of how we conduct business. These can of course be tailored to fit any company's needs with a bit of tweaking. If you are interested in learning more about the software/tools we have then feel free to reach us at **[info@workperformance.se](mailto:info@workperformance.se)**